

**STATEWIDE BRAND NAME CONTRACT  
AWARD**

**STATE OF LOUISIANA  
DIVISION OF ADMINISTRATION  
OFFICE OF STATE PURCHASING**



NUMBER : 405943  
BUYER : ANN CAMPBELL  
BUYER PHONE : (225)342-8043  
T-NUMBER : 92429  
DATE ISSUED : 08/23/06  
VENDOR NUMBER : 390139830 01  
VENDOR PHONE : (920)832-3000-0000  
REQ AGENCY : 107001

**OFFICE OF STATE PURCHASING**

AGENCY REQ NO. :  
ISIS REQ NO. :  
FISCAL YEAR : 05  
EFFECTIVE DATE : 09/23/04  
EXPIRATION DATE : 09/22/07

PIERCE MANUFACTURING INC  
PO BOX 2017  
APPLETON, WI 54912-2017

**FIRE TRUCK, RESCUE TRUCK, BRUSH TRUCK,  
HAZMAT TRUCK, COMMAND POST**

1. THIS IS NOT AN ORDER TO SHIP OR BEGIN SERVICE). A CONTRACT RELEASE OR PURCHASE ORDER MUST BE ISSUED BEFORE YOU ARE AUTHORIZED TO SHIP (OR BEGIN SERVICE).
2. THIS IS NOTICE THAT THE CONTRACT REFERENCED ABOVE HAS BEEN AWARDED TO YOU BASED ON THE BID (OR PROPOSAL) SUBMITTED. ALL TERMS, CONDITIONS, AND SPECIFICATIONS OF THE SOLICITATION WILL APPLY TO ALL ORDERS.
3. ANY AGENCY AUTHORIZED TO PURCHASE FROM THIS CONTRACT MUST ISSUE AN ORDER AND REFERENCE THE CONTRACT NUMBER, LINE NUMBER AND COMMODITY ITEM NUMBER FOR EACH ITEM.
4. CHANGES IN ITEMS TO BE FURNISHED ARE NOT PERMITTED (UNLESS APPROVED BY THE OFFICE OF STATE PURCHASING PRIOR TO DELIVERY). PRIOR APPROVAL MUST ALSO BE OBTAINED BEFORE DISTRIBUTORS CAN BE ADDED OR DELETED.
5. IF A DISTRIBUTOR LIST WAS SUBMITTED, CONTRACTOR MUST SEND COPIES OF THIS AWARD TO EACH DISTRIBUTOR.
6. QUANTITIES LISTED ARE ESTIMATED AND NO QUANTITIES ARE GUARANTEED (UNLESS "COMMITTED VOLUME" IS SPECIFICALLY STATED). CONTRACTOR MUST SUPPLY ACTUAL REQUIREMENTS ORDERED AT THE CONTRACT PRICE AWARDED.
7. COMPLIANCE WITH CIVIL RIGHTS LAWS.

THE CONTRACTOR AGREES TO ABIDE BY THE REQUIREMENTS OF THE FOLLOWING AS APPLICABLE: TITLE VI AND TITLE VII OF THE CIVIL RIGHTS ACT OF 1964, AS AMENDED BY THE EQUAL OPPORTUNITY ACT OF 1972, FEDERAL EXECUTIVE ORDER 11246, THE FEDERAL REHABILITATION ACT OF 1973, AS AMENDED, THE VIETNAM ERA VETERAN'S READJUSTMENT ASSISTANCE ACT OF 1974, TITLE IX OF THE EDUCATION AMENDMENTS OF 1972, THE AGE ACT OF 1975, AND CONTRACTOR AGREES TO ABIDE BY THE REQUIREMENTS OF THE AMERICANS WITH DISABILITIES ACT OF 1990. CONTRACTOR AGREES TO NOT TO DISCRIMINATE IN ITS EMPLOYMENT PRACTICES, AND WILL RENDER SERVICES UNDER THIS AGREEMENT AND ANY CONTRACT ENTERED INTO AS A RESULT OF THIS AGREEMENT, WITHOUT REGARD TO RACE, COLOR, RELIGION, SEX, NATIONAL ORIGIN, VETERAN STATUS, POLITICAL AFFILIATION, OR DISABILITIES. ANY ACT OF DISCRIMINATION COMMITTED BY CONTRACTOR OR FAILURE TO COMPLY WITH THESE STATUTORY OBLIGATIONS WHEN APPLICABLE SHALL BE GROUNDS FOR TERMINATION OF THIS AGREEMENT AND ANY CONTRACT ENTERED INTO AS A RESULT OF THIS AGREEMENT.

RECOMMENDING APPROVAL:

*Ann Campbell*

STATE PURCHASING OFFICER/SUPERVISOR

APPROVED BY:

*Denise Lea*

DENISE LEA  
DIRECTOR OF PURCHASING

PRICE SHEET		STATEWIDE BRAND NAME CONTRACT			
NUMBER : 405943 T-NUMBER : 92429		VENDOR: PIERCE MANUFACTURING INC			PAGE 2
LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY FROM/TO	UNIT	UNIT PRICE	DISCOUNT OFF CATALOG PRICE
	<b>UNLESS SPECIFIED OTHERWISE BELOW:</b>  <b>SHIP TO:</b> <b>STATEWIDE DELIVERY</b>				
00001	<b>COMMODITY CODE: 070-57-119954</b>  <b>FIRE TRUCK, RESCUE TRUCKS, BRUSH TRUCKS</b> <b>HAZMAT VEHICLES AND COMMAND POST.</b> <b>ALL PRICES MUST BE VERIFIABLE.</b> <b>SEE LAMAS CONTRACT FOR VEHICLE DETAIL.</b>	1	EACH	N/A	
00002	<b>COMMODITY CODE: 070-57-119955</b>  <b>OPTIONS: ALL PRICING MUST BE VERIFIABLE</b> <b>DUE TO THE UNIQUE NATURE OF FIRE TRUCKS,</b> <b>SPECIALITY VEHICLES AND THE NEEDS OF</b> <b>AGENCIES/POLITICAL SUBDIVISIONS, THESE</b> <b>VEHICLES MAY BE CONFIGURED IN VARIOUS</b> <b>WAYS TO MEET THE ENDUSERS NEEDS.</b> <b>AGENCIES/POLITCAL SUBDIVISIONS ARE</b> <b>ALLOWED TO ADD OPTIONS UP TO 10% OF THE</b> <b>VEHICLE PUBLISHED BASE PRICE AND THE</b> <b>PUBLISHED OPTION PRICE. THESE OPTIONS</b> <b>ARE REFERED TO AS UNPUBLISHED OPTIONS.</b> <b>VENDOR MUST VERIFY UNPUBLISHED OPTION</b> <b>PRICING WITH AGENCY/POLITICAL</b> <b>SUBDIVISION.</b>  <b>VERIFIABLE CHARGES FOR UNPUBLISHED</b> <b>OPTIONS, LINE TWO (2) SHALL BE SUBMITTED</b> <b>TO THE PURCHASING AGENCY OR POLITICAL</b> <b>SUBDIVISION FOR REVIEW. VERIFICATION</b> <b>SHALL INCLUDE A PUBLISHED COMMERCIAL</b> <b>PRICE LIST FOR ALL OPTIONS THAT ARE NOT</b>  <b>LISTED ON THE LAMAS OPTION PRICE LIST.</b> <b>UNPUBLISHED OPTIONS SHALL BE DISCOUNTED</b> <b>TO THE AGENCY/POLITICAL SUBDIVISION AT</b> <b>THE SAME RATE OR BETTER THAN LAMAS</b> <b>PRICING WHEN COMPARED TO THE COMMERCIAL</b> <b>PRICE LIST.</b>  <b>ALL PRICING FOR ALL ITEMS SHALL BE</b> <b>SUPPORTED BY DOCUMENTATION FROM THE</b> <b>CONTRACTOR. DEALER PRICING WILL NOT BE</b> <b>CONSIDERED FOR APPROVAL.</b>	1	EACH	N/A	